FibroLAN
FIBEROPTIC NETWORKING

*June 2012*

# *FibroLAN Company Profile*

## *Who are we?*

**Some company facts:**

- Established 1996
- Specializing in fiber optic access and transmission solutions
- Offices in the US and Austria
- Global distribution partners network
- Tier 1 vendors as OEM partners
- Public since 2006

## *What's our game?*

**FibroLAN's solutions are targeted to serve 3 primary market segments in the *Access* network:**

- Mobile backhauling (2G through 4G/LTE)
- Business/enterprise high end access
- Layer 1 transmission

**Customers that are benefiting from FibroLAN's offering include:**

- Tier 1 carriers, Mobile operators
- Tier 2/3 carriers, MSOs
- Wholesale carriers
- Utilities, Utelcos
- City networks, Government
- Financial institutions , and more…

## *How do we do it?*

- **Strong** technological capabilities, **focused** on access products
- Extensive implementation of standards along with
- **Unique** features that extend the operating envelope of the products
- **Adapting** to customer needs to optimize solutions – we consider our customers as partners
- **Dedicated** and committed support through an experienced team of professionals
- Extensive logistical capabilities – market leading delivery times

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## *What's in our toolbox?*

**Product lines:**

- **Falcon** – a high end series of demarcation, aggregation devices and cell site gateways
- **MetroStar** – an extensive last mile access platform fully utilizing the power of *MicroAgent©*
- **GA10** – 10 Gigabit Ethernet NTU, based on Layer 1 with *MicroAgent©* technology
- **xWDM** – a wide range of cost effective active/passive WDM elements, up to 40 channels, with FibroLAN's DoC concept

**Key differentiators and capabilities:**

- **Simple** deployment and operation – reduced Opex
- **Scalable** – virtually all products support Data Plane Upgrades (DPU)
- **Unique, market leading capabilities** for extremely granular traffic monitoring for **SLA sensitive** applications (e.g. Micro-Burst Detection), as well as higher layers packet monitoring

**NMS** - all these are utilizing the power of the HP OpenView© management platform, with HP and FibroLAN being engaged in a global OEM SW partnership

***The new µFalcon-S***
***High end, compact, cost-effective Cell Site Gateway***

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